



NASDAQ: RIVN

electric vehicle manufacturer & automotive technology company that uses a direct-to consumer sales model

KEY FACTS

Founded June 2009

Employees 14,000

Locations Irvine, CA & Normal, IL

Founded June 2009

MISSION

Whether it's taking families on new adventures or helping fleets electrify at scale, our vehicles all share a common goal – preserving the natural world for generations to come.



RJ SCARINGE

Chief Executive Officer



CLAIRE MCDONOUGH

Chief Financial Officer

RIVIAN SINCE ITS IPO



\$78

Highest Stock Price

\$179

[5 Days after IPO]

Current Stock Price

\$14.70

52-week range \$12.58 - \$43.35

Market Cap

\$12.924B

50

NOV 11TH 2021

Amazon

17.23%

Price Associates

12.68%

Blackrock

5.38%

Vanguard Group

4.03%

Capital Group

3.87%

RIVIAN'S MAJOR SHAREHOLDERS



Cars built in 2021 1,015

Revenue \$55m

Cars built in 2022 24,337

Revenue

\$1.66b

REVENUE &TRENDS



Money in 2021

\$18.4b

Pretax Income

- \$4.7b

Money in 2022

\$12.1b

Pretax Income

- \$6.8b

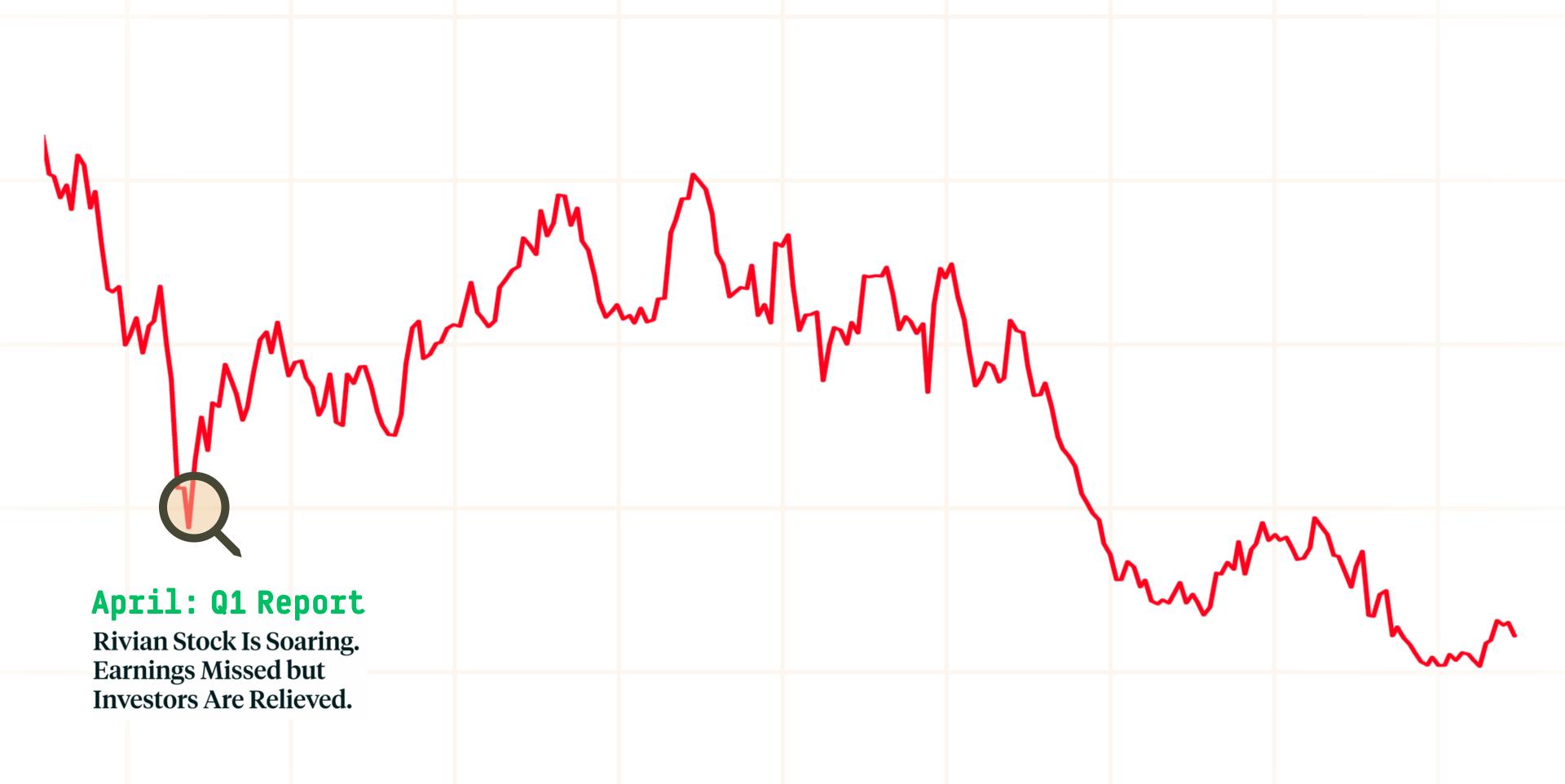
Rivian's cash will run out in 2025!

REVENUE &TRENDS













Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

July: Lay-offs

Electric truck maker
Rivian laying off 6% of its workforce

April: Q1 Report

Rivian Stock Is Soaring. Earnings Missed but Investors Are Relieved.

June: Van Rollout



Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

July: Lay-offs

Electric truck maker
Rivian laying off 6% of its workforce

Sept: Mercedes

Rivian and Mercedes in talks to start van production in Europe

April: Q1 Report

Rivian Stock Is Soaring. Earnings Missed but Investors Are Relieved.

June: Van Rollout

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker
Rivian laying off 6% of its workforce

Sept: Mercedes

Rivian and Mercedes in talks to start van production in Europe

April: Q1 Report

Rivian Stock Is Soaring. Earnings Missed but Investors Are Relieved.

June: Van Rollout

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker Rivian laying off 6% of its workforce

General Motors To Announce Its EV Business Will Be Profitable Come 2025

Nov: Q3 & Competition

Sept: Mercedes

Rivian and Mercedes in talks to start van

production in Europe

April: Q1 Report

Rivian Stock Is Soaring. **Earnings Missed but Investors Are Relieved.**

June: Van Rollout

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker Rivian laying off 6% of its workforce

General Motors To Announce Its

EV Business Will Be Profitable Come 2025

Nov: Q3 & Competition

Sept: Mercedes

Rivian and Mercedes in talks to start van

production in Europe

June: Van Rollout

Amazon's Custom Electric Delivery Vehicles from Rivian Start Rolling Out Across the U.S.

Dec: Mercedes

Rivian pauses JV plans with Mercedes-Benz to make electric vans in Europe

April: Q1 Report

Rivian Stock Is Soaring. **Earnings Missed but Investors Are Relieved.**

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker Rivian laying off 6% of its workforce

General Motors To Announce Its

EV Business Will Be Profitable Come 2025

Nov: Q3 & Competition

Sept: Mercedes

Rivian and Mercedes in talks to start van

production in Europe

June: Van Rollout

Amazon's Custom Electric Delivery Vehicles from Rivian Start Rolling Out Across the U.S.

Dec: Mercedes

Rivian pauses JV plans with Mercedes-Benz to make electric vans in Europe

January: Production

Rivian stock hits new 52-week low after the automaker misses 2022 production target

April: Q1 Report

Rivian Stock Is Soaring. **Earnings Missed but Investors Are Relieved.**

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker Rivian laying off 6% of its workforce

Nov: Q3 & Competition

General Motors To Announce Its EV Business Will Be Profitable Come 2025

Sept: Mercedes

Rivian and Mercedes in talks to start van

production in Europe

Dec: Mercedes

Rivian pauses JV plans with

Mercedes-Benz to

make electric vans

in Europe

February:

Q4 Report

April: Q1 Report

Rivian Stock Is Soaring. **Earnings Missed but Investors Are Relieved.**

June: Van Rollout

Amazon's Custom Electric Delivery Vehicles from Rivian Start Rolling Out Across the U.S.

January: Production

Rivian stock hits new 52-week low after the automaker misses 2022 production target

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker Rivian laying off 6% of its workforce

Nov: Q3 & Competition

General Motors To Announce Its EV Business Will Be Profitable Come 2025

Sept: Mercedes

Rivian and Mercedes in talks to start van production in Europe

March: Green Bonds

Rivian plans to sell \$1.3 bln in bonds to shore up capital, shares fall

June: Van Rollout **Amazon's Custom**

Electric Delivery Vehicles from Rivian Start Rolling Out Across the U.S.

Dec: Mercedes

Rivian pauses JV plans with Mercedes-Benz to make electric vans in Europe

January: Production

February:

Q4 Report

Rivian stock hits new 52-week low after the automaker misses 2022 production target



Rivian Stock Is Soaring. **Earnings Missed but Investors Are Relieved.**

Rivian posts second-quarter revenue above estimates, but expects a wider loss for the year

October: Recall

Rivian shares skid after EV maker recalls nearly all vehicles

July: Lay-offs

Electric truck maker
Rivian laying off 6% of its workforce

Nov: Q3 & Competition

General Motors To Announce Its EV Business Will Be Profitable Come 2025

Sept: Mercedes

Rivian and Mercedes in talks to start van production in Europe

March: Green Bonds

Rivian plans to sell \$1.3 bln in bonds to shore up capital, shares fall

June: Van Rollout

Amazon's Custom
Electric Delivery Vehicles
from Rivian Start Rolling
Out Across the U.S.

Dec: Mercedes

Rivian pauses JV
plans with
Mercedes-Benz to
make electric vans
in Europe

April: Q1 Report

Rivian Stock Is Soaring. Earnings Missed but Investors Are Relieved.

W W W

February:

Q4 Report

January: Production

Rivian stock hits new 52-week low after the automaker misses 2022 production target

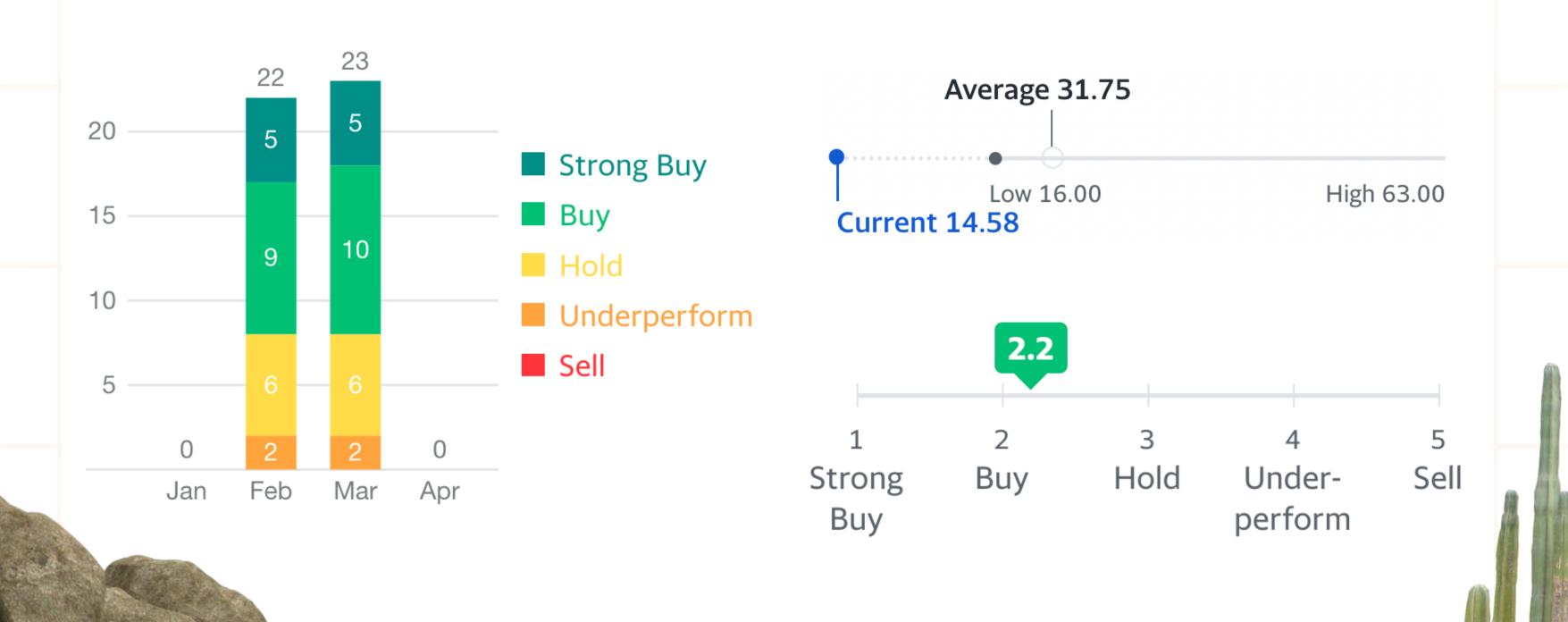
April: Q

RIVIAN polestar T = 5 L Fi Market Cap \$13.64b Market Cap \$582.29b Market Cap \$7.25b Market Cap \$14.10b Stock Price \$14.70 Stock Price \$185.99 Stock Price \$0.80 **Stock Price** \$7.78 Revenue 2022 \$1.66b Revenue 2022 \$81.46b Revenue 2022 \$1.34b Revenue 2022 \$0.6b -14.53 3.45 **EPS EPS EPS EPS** N/A -1.48 P/E ratio 53.73 P/E ratio P/E ratio N/A P/E ratio N/A N/A





WBU, ANALYSTS?



WBU, MEDIA?

MOTORTREND | AWARDS

The Rivian R1T Is the 2022 MotorTrend Truck of the Year

A remarkably original take on the pickup truck redefines the genre.

Home / Rivian / R1T

2023 Rivian R1T

Starting at \$74,800

10/10 C/D RATING







PHOTOS



The Rivian R1S Is the Most Amazing Electric SUV Yet



2,3 Mio. Aufrufe vor 6 Monaten







WBU, RIVIAN COMMS?

October 2022 Recall



Recalls are extremely common for new cars. The question is how you deal with it.

WBU, RIVIAN COMMS?



Recalls are extremely common for new cars. The question is how you deal with it.

Rivian will offer Mobile Service appointments, no appointment needed visits to Rivian Service Centers or pop-up service locations, and prioritized appointments at Rivian Service Centers to inspect and, as necessary, sufficiently secure the steering knuckle fasteners for the affected vehicles. For the very small percentage where parts replacements are required, loaner vehicles will be made available while the vehicle is brought into a Rivian Service Center. The recall service and, as needed, trip interruption and towing services will be available at no cost to you.

WBU, RIVIAN COMMS?

October 2022 Recall



Recalls are extremely common for new cars. The question is how you deal with it.

Rivian will offer Mobile Service appointments, no appointment needed visits to Rivian Service Centers or pop-up service locations, and prioritized appointments at Rivian Service Centers to inspect and, as necessary, sufficiently secure the steering knuckle fasteners for the affected vehicles. For the very small percentage where parts replacements are required, loaner vehicles will be made available while the vehicle is brought into a Rivian Service Center. The recall service and, as needed, trip interruption and towing services will be available at no cost to you.

Rivian Is Facing a Recall of Almost Every Vehicle It Has Sold. The Company's Response Is a Master Class in Handling a Crisis The company is

contacting owners of more than 12,000 vehicles.

WBU?

Tesla is the only profitable EV "startup" so far, while big companies like GM & Ford are beginning to roll out more and more EV models.

Where do you see the future for EV startups like Rivian or Lucid?

SOURCES

```
https://www.businesswire.com/news/home/20220721005211/en/Amazon%E2%80%99s-Custom-Electric-Delivery-Vehicles-from-
Rivian-Start-Rolling-Out-Across-the-U.S.
https://www.barrons.com/articles/rivian-stock-price-earnings-51652267536
https://www.cnn.com/2022/07/27/business/rivian-layoffs/index.html
https://www.cnn.com/2022/09/08/business/rivian-mercedes/index.html
https://www.reuters.com/business/autos-transportation/rivian-shares-skid-after-ev-maker-recalls-nearly-all-
vehicles-2022-10-10/
https://www.cnbc.com/2022/08/11/rivian-rivn-earnings-q2-2022.html
https://insideevs.com/news/621853/gm-ev-profitability-2025-announcement/
https://www.cnbc.com/2023/01/04/rivian-stock-hits-new-52-week-low-after-missing-2022-production-target.html
https://www.reuters.com/markets/rates-bonds/rivian-plans-sell-13-bln-bonds-shore-up-capital-shares-fall-2023-03-
07/
https://www.reuters.com/business/autos-transportation/rivian-pauses-jv-plans-with-mercedes-benz-make-electric-
vans-europe-2022-12-12/
https://www.motortrend.com/news/rivian-r1t-2022-truck-of-the-year/
https://www.roadandtrack.com/reviews/a41843084/rivian-r1s-review/
https://www.youtube.com/watch?v=SJbZjJNq9NM
https://www.inc.com/jason-aten/rivian-facing-recall-vehicle-company-response-masterclass-handling-crisis.html
https://www.caranddriver.com/rivian/r1t
```